



# Inside

Understanding The Calpaca Scholarship Program 2014 Camelid Symposium Review History In The Making How To Write Business Goals How To Pick A Shearer Classified Section Membership and Renewal Information

California Alpaca Breeders & Owners Association Connecting members to Calpaca, the industry and each other

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Left to Right Back row: Lisa, Laurie, Karen Ball Front row: Karen Kelly, Phyl



In California's tradition as a pioneer of progress, Calpaca was the first and is the oldest—regional alpaca association in the Northern Hemisphere. Calpaca and past and current members have been leaders in the American alpaca industry since 1989.

Its member farms are home to some of the oldest and most respected bloodlines in North America.

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#### Cover Photo

The cover photo was submitted by Alpacas of El Dorado

#### **Affiliations**

Alpaca Owners Association "AOA"

8300 Cody Dr Suite A Lincoln NE 68512 402-437-8484 402-437-8488 Fax www.alpacaowners.com www.alpacaregistry.com

Alpaca Research Foundation "ARF"

www.alpacaresearchfoundation.org

International Lama Registry "ILR" www.lamaregistry.com

#### Alpaca Fiber Coop of N America (AFCNA) www.AFCNA.com

www.americasalpacas.com

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## President's Message

To the Membership,

"Happy New Year", I hope this year is filled with happiness and harmony.

This year brings lots of changes to our alpaca industry all across our nation. But, in looking back at our Calpaca affiliate in review, we've made some great changes ourselves.

In 2013 we put on two successful shows, both the California Classic and the Gold Country Gathering, not to mention sponsoring the annual U.C. Davis Camelid Symposium. We also held our first annual Fiber Social with the President of AFCNA, Wade Gease as our speaker. Our newsletter, the Connection, went "GREEN" with one hard copy a year incorporating our Membership Directory. We successfully launched our new Calpaca website by uniting with Openherd.com, this enabled Calpaca farm members the ability to market their alpacas, products and services and have their own website. We developed our Google Group email to keep our members connected. For the first time this year we introduced the "Calpaca Student Camelid Club" for the vet students at U.C. Davis. Two items we recently accomplished were updating our Calpaca Brochures and offering a Classic Black T-shirt for our members. It has been a very busy and enthusiastic year for Calpaca.

In 2014 our industry is about to see a change that will affect all of us with the merger between AOBA and ARI to ultimately become a new united association called The Alpaca Owners Association, commonly known as AOA. This is absolutely the best time to belong to your local affiliate. With three Calpaca members involved with all the changes in our new AOA association, we will strive to get our members any and all updates and changes as they are made. Our goal is to keep you informed and connected by emails and through our Facebook page.

Please join us this year at Calpaca, by either becoming or renewing a Farm Membership or an Associate Membership. Our goal is to educate you, help you market better, sell your alpacas, products and move your fiber. We want you now more than ever to join Calpaca - a leader in our industry.

Laurie Findlay, Calpaca President

"Start where you are. Use what you have. Do what you can." Arthur Ashe

### **Calpaca Member News**

### Welcome To Our Newest Calpaca Members

Mark & Gayle Shaw, **Desert Star Alpacas**, Sparks, NV Marsh Ludwig, **KML Ranch**, Rio Vista, CA Shannon Verissimo, Rainshadow, Acampo, CA

### **ATTENTION MEMBERS**

Do not miss the opportunity to have your information included in the annual membership Directory and Connection..<u>Renew your Calpaca membership now.</u> It's easy....just follow this link <u>www.calpaca.org/page/2572/join-calpaca</u>

### Calpaca Farm Membership - \$100/year (\$50 first year)

Benefits: Run for a seat on the Board of Directors

- Two votes on Calpaca issues
- Quarterly Calpaca Connection Newsletter
- Farm profile with online store on Calpaca website!
- Farm included in directory, Alpacas for Sale, and Store listings
- Free Newsletter advertising
- Receive lists of potential buyers
- Attend all Calpaca meetings and events\*

### Calpaca Associate Membership - \$30/year

Benefits:

- Quarterly Calpaca Connection Newsletter
- Attend all Calpaca meetings and events

Calpaca Membership Meeting, Saturday, February 8, 2014 10:00 am Kim and Mike Bisceglia —McCarty Creek Ranch 15220 Paskenta Road, Flournoy, CA 96029 530-833-5431 mccartycreekranch@yahoo.com www.mccartycreekranch.com

10:00 — General Membership Meeting

12:00 PM — Lunch provided both meat eaters and vegetarians, no need to bring anything. 1:00 — Educational Program — Steve Murray from Lassen View Alpacas Bureau, will cohost the discussion on "Shearing Preparation". Topics include preparing your ranch, animals, helpers, fleece, etc. Presentation materials will be provided

#### \* PLEASE RSVP AND BRING YOUR OWN CHAIR

### Featured Host Ranch November 9, 2013

#### Nancy and Dave Helwig—925 Sterling Alpacas

**The Ranch:** Nancy and Dave Helwig hosted the November Calpaca quarterly meeting at their new ranch in the Shenandoah Valley wine area of Amador County. The move of their Suri herd to the property was complete and their new home, although still under construction, was near completion. Note: Nancy and Dave are now settled in their new home.

925 is the hallmark of carefully crafted sterling silver. At 925 Sterling Alpacas, the breeding program is stamped with the same careful practices that sterling silver artisans use in their finest pieces. The goal is to produce quality suri alpacas with an emphasis on the production of gray.

925 Sterling Alpacas prides themselves on not only raising "works of art," but also in turning every ounce of alpaca fiber into product. They also provide exceptional customer service, full reproductive guarantees, repeat customer discounts, and flexible financing.

The ranch and ranch store are open to visitors by appointment. And the new online store can be found at <u>shop.925suris.com</u>



Nancy & David Helwig

925 Sterling Alpacas 10451 Valley Drive Plymouth, CA 95669 209-245-3438 sterlingalpacas@yahoo.com

925suris.com

**The Meeting:** following the business meeting and an excellent potluck lunch the featured speaker was introduced. Jim Spinetta, President of the Amador County Farm Bureau, spoke about what the California Farm Bureau does for members and the benefits of being involved with this long established organization.

**The Winery Tour:** Following the very informative educational program attendees were invited to Helwig Winery for a private tasting and quick tour of the property. Nancy and Dave have created an outstanding destination for wine lovers and those who enjoy outside concert venues. The amphitheater is absolutely amazing. As are the wine caves. If you missed the meeting check out Helwig Winery at <u>http://www.helwigwinery.com/</u> and plan a trip to the wine country.

### <u>Upcoming Calpaca Events</u>

<u>2014</u>

February 8, Membership meeting—Kim and Mike Bisceglia—McCarty Creek Ranch

April 11-13, CA Classic Roundup Alpaca Show—Dixon Fairgrounds, Dixon, CA

May 17, Membership meeting—Nancy Chapel—Alpaca Country Estates

August 9, Membership meeting— David and Sheila Scroggins—Colusa Riverside Alpacas

For current member events check: <u>http://www.calpaca.org/events/</u>

### What Is The Calpaca Scholarship Program?

Information provided by Rick Brady, Oak Valley Alpacas

The Calpaca Scholarship Program and the Endowment were started in 2005. Calpaca has since awarded eighteen scholarships to deserving students at the UC Davis School of Veterinary Medicine. At least two scholarships are awarded annually, going to applicants that intend to practice in California upon graduation, and who also intend to include camelid medicine in their practice. To date these scholarships have been primarily funded by Calpaca's general fund with the annual amount determined by the Calpaca Board of Directors and based on the general financial well being of our association.

**The California Alpaca Breeders Scholarship Endowment Fund** was also established in 2005 with the intent that, over time would grow to the point where the annual scholarships could be fully funded by proceeds from the endowment alone. Presently, to grow the endowment as quickly as possible, all annual proceeds are folded back into the fund. The endowment is administered by the UC Board of Regents and Calpaca has no say in how the funds in the endowment are invested. Like everything else during the financial down turn of the last several years, our endowment has taken a significant hit with a dramatic loss in value. Fortunately the markets are rebounding and we fully expect that our endowment will raise right along with it.

The funding for the scholarship program comes directly from Calpaca members who participate in specific fund raising efforts. For instance the Silent Auctions at our Calpaca shows and raffles such as the Win-A-Gator and Win-A-Generator raffles.

How can YOU help??? Well continue to support our Silent Auctions by both donating items and bidding on items in the auctions. Plus, as members you can always donate directly to the endowment by sending a check to the Calpaca treasurer or directly to the endowment fund. For further information about making contributions to the endowment contact Rick Brady 209.772.3906 or brady-ova@att.net.

### 2014 Camelid Symposium Re-cap



The 9th annual UC Davis Camelid Symposium was held January

18-19, 2014 at the UC Davis School of Veterinary Medicine. Continuing the tradition of assembling internationally recognized speakers the dedicated Camelid Symposium committee brought together Dr. David Anderson, Dr. Robert Van Saun, Dr. Pam Walker, and Dr. Susan Tornquist. Joining them on the schedule was Dr. Murray Fowler (UCDavis emeritus) and UCD faculty members Dr. Julie Dechant (Symposium Committee), Dr. Puschner and Dr. Dujovne.

A total of 137 non-UCD attendees participated in the sessions:

- 107 owners (64 were Calpaca members)
- 4 prospective owners
- 22 veterinarians
- 4 vet techs

Outside of California and Nevada, attendees came from: AZ, IL, GA, ID, WV, MA, QC (Quebec)



# History In The Making

By Dianna Jordan, Connection Editor

An industry milestone was reached on Tuesday, January 14, 2014 with the announcement that the member approved merger of the Alpaca Registry, Inc. (ARI) and the Alpaca Owners and Breeders Association (AOBA) into the Alpaca Owners Association (AOA) was complete. This merger unifies the major functions of two major industry organizations. As a result:

- Alpaca Owners & Breeders Association, Inc. has merged into Alpaca Registry, Inc.
- Alpaca Registry, Inc. has been renamed Alpaca Owners Association, Inc. (AOA)
- ARI's Bylaws have been amended to those approved in the merger vote
- AOBA's subsidiary, Alpaca Livestock Corporation, Inc. is now a subsidiary of AOA
- The first Board of AOA has been seated and officers have been elected
- If you were a member of ARI or AOBA on January 14, 2014 you are now a member of AOA
- The headquarters phone number is now the AOA phone number; 402-437-8484

A staff in Nashville will be maintained but the AOA headquarters office address is now— 8300 Cody Drive, Suite A, Lincoln, NE 68512

The Alpaca Owners Association, Inc. Officers & Directors are as follows:

Bonnie Potter President John Ferrante

Dianna Jordan Vice President Steve Hull Director Laurel Shouvlin Secretary Wayne Jarvis Director Julie Delaney Treasurer Andy Merriwether Director

Scott Miller Director

Director

Tom Petersen Director

During the transition members will continue to conduct most of their formerly AOBA related business **at www.alpacaowners.com** and formerly ARI related business at **www.alpacaregistry.com**. The AOA staff is available to answer any questions you have, but there will be times when they won't have an immediate answer for you, as this transition will be a period of learning for the staff as well. To speak with staff there now is only one telephone number, 402-437-8484.

Members will be given regular updates on the transition process. Additionally, members will be asked to participate in some surveys, polls, and other tools we plan to use to solicit your input as we work to create an organization that involves each of you and makes you proud to be a member.

.....Continued on next page

As one of the members of the last AOBA Board of Directors I feel honored and hopeful. Honored to be elected to the inaugural AOA BOD; hopeful that the merger will result in strengthening and unifying our industry. It took a long time and much effort to get to where we find ourselves today. However, those of us involved in the process through the years know that the real work has just begun. We are committed to meeting the needs of the industry, our membership and our association. However, to be successful, as an organization and industry, we need your support, commitment and constructive participation. Although all members of the AOA BOD are accessible, Calpaca members are in the unique position of having three Calpaca members serving on the BOD. So please, help us help you by letting us know your ideas, concerns, thoughts, etc. Each and every one of us has a part in creating the future of our industry.

I hope you will remain engaged as we move forward as a single unified organization. Your ongoing support and commitment to the excellence of your national association is integral to our success as an organization and as an industry. Both the Board of Directors and the staff are looking forward to your involvement in the days and months ahead.

### A Message From The AOA President

I am honored to have been elected to serve as the first President of the Board of Directors of the newly formed Alpaca Owners Association, Inc. Although the merger of AOBA and ARI was effective in mid-January, it will take many months to transition all of the elements, including the websites of the two organizations, into one -- but the ultimate result will be a stronger organization that will better serve our members in the long run. I am really excited about the merger and the opportunities it presents. Forming a single organization eliminates duplication in office staff, technology, insurance, elections, financial audits, office space and other areas. Equally important for our members is having a single organization to call to get all questions answered and a single Internet gateway where members and the public can access information about alpaca farms, alpaca shows and other aspects of our industry. By combining the strengths and resources of both organizations into one, we can ensure a higher level of service. Additionally, having a single Board of Directors provides a single, unified voice for the alpaca industry, so we are represented the way other livestock industries are. We are fortunate to have three Calpaca members on the AOA Board, and with the other dedicated volunteers that serve on the board working with our dedicated staff in the office led by our outstanding Executive Director, Darby Vannier, I have no doubt that AOA will be successful in meeting the needs of our members and the alpaca industry. I hope you will give us your input, feedback and support.

Bonnie Potter, President Alpaca Owners Association, Inc.

### How To Achieve More With SMART Goals

By Dianna Jordan, Alpacas of Somerset Farm

#### Planning is bringing the future into the present so that you can do something about it now

Effectively written goals provide a road map to success. If you take the time to complete the exercises presented in this article you will create a powerful, yet easy to understand, goal-setting template designed to develop and implement strategic business goals. You will learn the five major considerations of effective goal setting and how to write goals that are specific, measurable, achievable, realistic, and reached in a timely manner. The template and exercises here can be used for any goal you want to set for your alpaca business. They will provide you with the tools to write meaningful goals that will move you toward your desired results. You will have an objective way of measuring your success, one achievement at a time.

Grab a piece of paper and pen, or create a document on your computer, and get started.

#### Exercise 1

There are several types of goals to choose from in the alpaca business. Business growth, marketing, sales, fiber production, etc. The objective of this assignment is to set fiber production goals for your breeding program. Keep in mind that you may have to accomplish some short-term goals in order to meet your long-term goals.

To jump start your thinking process, list some common descriptors regarding fiber production. Example: fineness

Complete this statement: "At our ranch, we breed for fiber that is..."

#### Writing SMART Goals

To keep your breeding program on track and to provide you feedback on how you are doing, your goal needs to be a SMART goal...Specific, Measurable, Attainable/Achievable, Realistic, and Time bound.

What are some "Specific" results or outcomes you would look for in the fiber produced by your alpacas? Example: uniformity...what are others?

How are these Specific results Measured? How do you know when you have reached the goal? Example: how is uniformity measured? What are other specific measurements?

Are the Specifics you are looking for Attainable/Achievable? Can they be reached? If so, how?

Are your Specific/Measurable/Attainable/Achievable goals Realistic? Considering your resources (time, finances, quality of herd, etc), is it Realistic to think you will achieve this goal?

By when (Time) do you want to see these results? What are some Time bound measurements? Keep in mind that you may have to set different times for the results to be achieved depending on the goal.

#### **Recap/Summary**

**Specific** = what are the specific fiber characteristics you want to see in your breeding program? Do you want uniformity, density, fineness, crimp, brightness, staple length, etc?

**Measurable** = how are you going to know you achieved your goal? How are you going to measure those things you determined above to know you achieved your goal? What measurements will you use to determine uniformity, density, fineness, crimp, brightness, staple length, etc?

**Attainable**/**Achievable** = are those specific characteristics you listed attainable/achievable? Given the quality of your dams/herdsire choices, is your goal achievable with these pairings?

**Realistic** = the specific results can realistically (are likely to happen) be attained.

**Time bound** = by when do you expect to see the results....months, years, generations?

#### Exercise 2

Read the following examples and identify the statement that includes all the parts of a SMART goal.

At our ranch, we breed for fineness and uniformity.

At our ranch, we are breeding for fineness and uniformity in our entire fiber production by 2016.

At our ranch, we are breeding for fineness and uniformity in all of our production females by 2016.

At our ranch we are striving for fineness and uniformity with an overall average AFD of <20, an SD of <5, and a CV of <20 in our white/light 2 year old females by 2016

Based on what we know, goal number 4 is a SMART goal

Specific: fineness and uniformity in the white/light 2-year-old females

Measurable: fineness (AFD <20), and uniformity (SD <5 and CV <20) in the white/light 2 year old females

Attainable/Achievable: based on current herd, this is achievable

**Realistic:** based on current herd can be achieved in two years

Time bound: 2 years

#### Exercise 3

Write a SMART goal regarding the creation of your goal for fineness in your herd.

#### **Exercise** 4

Now, re-read your goal to see if you have written a SMART goal.

**Specific** = have you specifically listed the fleece characteristics you want in your herd?

**Measurable** = how are you going to know you have achieved your goals...what are the measurement's, benchmarks, outcomes, etc. you are looking for?

Attainable/Achievable = do you feel you can achieve these goals?

**Realistic** = overall have you written goals you can realistically achieve within the time you have given yourself?

**Time-bound** = what are the deadlines for achieving these goals?

If you find you have not written a SMART goal, re-write it to include specific, measurable results you feel you can realistically attain within the time frame you have given yourself. Go back through your goal and identify all the parts of a SMART goal.

If you find that you will need some short-term goals to help you achieve your long-term goals? Spend some time writing SMART goals for those too.

Applications of this tool are not limited to your alpaca business. The SMART goals template is an effective tool that can be used for all situations where you are looking for specific outcomes. Success comes from following the template, evaluating for effectiveness, and referring to the written goals often. Going through the exercise and then filing it away will not result in success. Remember the saying...."out of sight, out of mind". Keep those goals in plain sight, refer to them often, check your measurements, and success can be reached, one achievement at a time.



THE CALIFORNIA CLASSIC HAS GONE COUNTRY WITH A NEW NAME "THE CLASSIC ROUNDUP" AND NEW LOCATION THE DIXON FAIRGROUNDS DIXON, CA ALSO NEW IN 2014 REDUCED SPONSORSHIP JUDGES HALTER LOWER PEN PRICING PRICES DAVID BARBOZA CHOICE OF PEN SIZE SPIN-OFF SATURDAY NIGHT GABRIELLE MENN BARBEQUE

JOIN US APRIL 12-13, 2014 Early Bird Registration ends March 1, 2014 Registration Deadline is March 22, 2014

SPACE IS LIMITED...BOOK YOUR PENS EARLY

Register online now at www.calpaca.org

# THE CLASSIC ROUNDUP JUDGES

Gabrielle Menn-Spin-Off



Since 1997, Gabrielle Menn has been raising a menagerie of fiber-producing animals with her mother, Cheryl Woods of Fanfare Farms. Raising the animals and spinning a variety of fibers has given Gabrielle a unique perspective on what is desirable in a varn and which yarns are best suited for specific end uses. This knowledge and experience has resulted in her earning top awards in both local and national fiber arts competitions and as a sought-after instructor. In 2007. she attended the Camelid Fibre Sorting and Grading Certification course, and completed the Camelid Fibre Classer Course in 2011 through Olds College in Alberta, Canada. She owned and operated FiberWise Mill doing custom fiber processing, and now focuses her time on raising her two daughters and caring for her autistic son.

#### David Barboza—Halter

David attended the International Alpaca Judging School in 2001. After returning from Peru he began the AOBA judges training program and completed his certification in both IAJS and AOBA as a halter, fleece and performance judge. He judged his first show in 2006 and has judged over 45 shows both in the US and Canada.

David served a 3 year term on the AOBA board serving as Secretary and President. Promoting youth involvement in alpacas he has been instrumental in developing alpaca youth judging contests throughout the US. To expand his knowledge of livestock David is currently enrolled in Graduate Studies at Colorado State University. He works in the Alpaca Industry dividing his time between his ranch, judging and teaching seminars. In 2006, together with his wife Brenda, they started



ACE, Alpaca Continuing Education, which provides cutting edge training and education for the Alpaca breeder. Today David and Brenda run their ranch, RanchoNC Alpacas, in the foothills of Northern California and devote their attention to the Alpaca Industry.

# HOW TO PICK A SHEARER

### **Steve Murray**, Shearing Services LLC, author

The time to start the process of selecting a shearer for your alpacas is not two weeks before you want them shorn. In fact, most probably any shearers still available at that short notice are not the ones that would be your first choice. The time to start the process is January 1<sup>st</sup>. Do not procrastinate, for capable shearers book quickly and early.

If you are a new alpaca owner the place to start is to talk with other alpaca owners in your area. They will have a good idea who is working in your area and what time of the season to be prepared.

Next, call each shearer and ask if they might have room in their schedule for your herd. If they do, ask a few questions....

Does he come with or without help? Some shearers work alone and expect the owner to provide help. Others come with help for which you will pay extra. Find out so you can plan.

Ask how long it takes to shear a single alpaca. Any longer than 12 minutes or so and you should move this person down your list of candidates. Shearing is stressful for the animal and a skilled shearer will never take more than 15 minutes per animal. Seven to nine minutes is the sweet spot.

If show fleeces are important to you ask if he can shear a fleece in one piece. For suri owners, ask if he is comfortable shearing suri fleece.

Ask for several references. Then call these people and ask...

- Is he on time and professional in appearance and action?

- Does he do a good job shearing? That is, when he's done does the animal look good and is the fleece in excellent condition with very few second cuts? This is really important!

- Does he have bad habits? Ex. Smoking, spitting, cursing, animal abuse etc.

- Does he cut the animals with the shears? No cuts are the rule but accidents do happen and a minor nick or two during the day is within normal parameters. If you get reports of large, long, deep cuts move this shearer well down your list.

Finally, if this is a shearer with whom no one is familiar, ask him if he sharpens his own combs and cutters. A good competent shearer is not likely to send combs and cutters out to be sharpened, and will have spent the time and money to learn how to properly sharpen his equipment. This is not a hard and fast rule, but may give you an idea of how committed this shearer is to do good work at a reasonable price.

The most important take-away is to start the booking process early. The longer you wait the likelihood of having to settle for the less qualified and /or least professional shearer increases.

# **Agistment (Boarding) Services**

**Menagerie Hill Ranch** is a full service, family run ranch offering **agisting**, **consulting**, **sales**, **support and alpaca fiber products**. Our agisting service includes quality feed/water, routine husbandry, vaccinations and other care. Alpacas on a long term agisting plan receive free shearing. Owners are welcome to visit any time and we will help you learn how to care for your alpacas. Veterinary care, breeding, training and other services are extra. Standard rate \$3 per day. We are located in the English Hills area of Vacaville, close to Hwy 505. Deb Galway & Kirk Howard, Owners www.menageriehillranch.com 707.290.7915

**Sawdust Alpacas** offers agisting – We are located in the High Desert just 10 miles North of Reno, NV. We will take care of your alpacas as if they were our own (we have 26) for the low rate of \$75.00 per month per alpaca. Travel is available & veterinary services at your expense. If you need someone to take care of your "pacas", please contact us at 775--972-4201 or 775-830-2992.

#### www.sawdustalpacas.com

**Heart & Soul Ranch** offers premium quality agisting. Prices are dependent on services desired and the number of animals. We feed premium hay and supplements. All animals are rotated out into pastures for grazing 2 to 3 times a week. Our pens are large with all providing adequate shelter. Our 20 acre ranch is set in the foothills of the Sierra Nevada Mountain Range with rolling hills and mature oaks. Other services include birthing, halter training, shearing, showing and "special needs".

Russell Ratti & Karen Ball \* 530-433-3015 \* www.heartandsoulspinnery.com



### **For Sale**

**Menagerie Hill Ranch** announces our third annual **Spring Alpaca Sale!** We started in 2008 with five alpacas and are now at 32. It's time to make room for our spring cria. In breeding alpacas our goal is continuous improvement in fiber quality, while maintaining excellent confirmation and producing vibrant color. Bloodlines include Peruvian Hemingway, Ppperuvian Yupanqui, Ppperuvian Auzengate, Snowmass Royal Promise, Ppperuvian Cahuide, Pperuvian Caligula, MSA Peruvian Brunello, Peruvian Grand Moreno, and more. Package prices are \$20% off. Deb Galway & Kirk Howard, Owners www.menageriehillranch.com 707.290.7915

Alpacas for sale: Heart & Soul ranch offers show quality suri and Huacaya for sale.

Russell Ratti & Karen Ball \* 530-433-3015 \* www.heartandsoulspinnery.com

**Alpacas of Somerset Farm's** offers a wide selection of solid foundation and up-and-coming genetics for breeders of Huacayas and Suris. Our herdsire row showcases two multiple champion Huacaya color champions and a Suri Color Champion. Some of our foundation females are producing champions. Check them out at **www.alpacasofsomersetfarm.com.** Give us a call to discuss how our selection can help you enhance your foundation herd. Dianna and Jack Jordan 530-620-6033

# BROOKFARM Alpacas **Breeders Best Clearance - Poor Health Forces Downsizing** FOR SALE, BARTER or TRADE!

Offering fine examples of quality alpacas in genetics, conformation and fiber. Each of the 15 alpacas, 9 females and 6 males, have great potential for breeders, fiber producers or hobbyists. View and select from our herd list at **http://www.brookfarmalpaca.com** or contact Debbie & Mark Emery at 707-996-0350, or email <u>brookfarmalpacas@mac.com</u> Make us an offer - cash is good, but we will seriously consider barters and trades. Do Not Delay - Must Move Now!

**Alpacas for sale** - We have too many "related" alpacas on our farm so we need to sell a few. We have dams and herdsires priced from \$1000 to \$7500. We have whites, fawns, black, rose gray, brown and can create a customized package just for you. Check them out at **www.sawdustalpacas.com** or at www.openherd.com/sawdustalpacas. Or Call 775-972-4201 or 775-830-2992 to come see our "kids".

**4 in 1 Package offered For Sale until 4-1!** Great Huacaya starter package or for adding to your current breeding program. Proven MB dam Chansen de Septembre aka "Song" with her 2013 MB male cria "Oso" sired by TB Multi Champion Black Peruvian Royal Forest. Song is an attentive mom with lots of milk. She births without assistance and is producing winning show crias. See her daughter Suzi Stormalong on our website. With a pretty head and stocky square body covered with a luscious color of brown fine and crimpy fleece "Oso" displays the potential of a future herdsire. Song comes bred to our TB Color Champion herd sire Outlaws Titan. Titan has a nice head with super fine, crimpy fiber. To make this package even more attractive we will includes a breeding back to any of our herd sires!!! Only \$2500 until 4/1/2014 for this great 4 in 1 package. **www.bearriveralpacas.com** Terms available. Please call Nadine Joaquin for more information 209 986-9892

# **Goods and Services**

**Heart & Soul Alpacas & Spinnery** is a full service fiber mill and operating alpaca ranch. We do alpacas from beginning to end! Services include: Agisting, breeding, sales, shearing, showing, mentoring, ranch design, fiber sales, fiber product sales and fiber processing from raw fleece to finished yarns and everything in between.

Russell Ratti & Karen Ball \* 530-433-3015 \* www.heartandsoulspinnery.com

**Sawdust Alpacas Products** – Lots of yarn, batting, felt available. We also have socks, gloves, mittens, hats and scarves available. Or let us hand knit or crochet something special for you! please contact us at 775--972-4201 or 775-830-2992. <u>www.sawdustalpacas.com</u>

**Ater's Alpacas Offers** 100% Alpaca Yarn, Hand Loomed Long Scarves, Hats, Infinity Scarves & Cowls, & Rugs Rugs Check out all of our products at: <u>www.atersalpacas.com</u> or visit us at our vendor booth at the Classic Roundup in Dixon.

## Wanted

Wanted: **Fiber artists** to teach classes at Sierra Rose Alpacas in Grass Valley. Contact Cynthia Kuhlmann at 530-272-1218



## Herdsires

The herdsires at **Heart & Soul** have been "cherry picked". We have sought to bring together lineage and heritage from well performing genetic lines from coast to coast .All of our herd sire's are multiple champions who have performed well in the ring and have the genetics to back them up. Without giving up the superior fleece traits we desire we have worked toward a "colored" breeding program specializing in black & gray.

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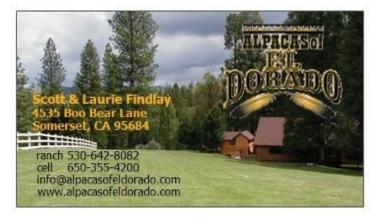
**Alpacas of Somerset Farm** Our herdsire row showcases two multiple champion Huacaya color champions, Wisp of Smoke (MRG) and Hot Stuff (TB). We also offer our beige huacaya ChaccuLatte who *at the age of 7* ranked in the top 1% (#77 of 14,637) for the EPD trait %F>30 (-8.43). He also ranked in the top 3% in AFD (-1.877) and SF (-1.79) and in the top 5% in MC (3.49).

For Suri breeders we offer light fawn Suri Color Champion GVA Kootenay who ranked in the top 1% for the EPD trait SF (-1.81) and in the top 3% for AFD (-1.534). Call for more information. 530-620-6033 **www.alpacasofsomersetfarm.com** 

Herdsire Breedings For Sale - Bring in the Spring 2014 breeding season with a breeding to one of our Champion herd sires. This is a Limited Introductory Offer. We are offering a total of 5 outside breedings to each of our True Black males "Neversummer's Black Ice" and "Outlaw's Titan" at \$500. Each. Call Nadine today to reserve a spot for your best girls and get all the details 209 986-9892 **www.bearriveralpacas.com** 

**BOOK YOUR FALL BREEDINGS: El Dorado Patron** ARI#30875210 Huacaya – White DOB 9/27/2008 Maybe better than his sire MFI Peruvian Providence! Fleece stats at 2nd Fleece 16.7 AFD, 2.9 SD, CV 17.5 %>30 0.4. 2012 EPD's AFD -0.634, SF -.622, %F>30 -3.155, MC 5.408, %M -2.836, MSL -4.038 At the California Classic 2013 - - Very Competitive Bred and Owned Classes Patron placed first in Mature Class and received Champion against all ages and colors! 2<sup>nd</sup> in Breeders Best Three – Oldest in his class. Judge Peter Kennedy said for a male his age his fineness and consistent uniformity and character and brightness throughout his fleece is what brought him to the top. This is the best male we have produced from our herdsire MFI Peruvian Providence – ARI 836817 and our dam EL Dorado Tequila's Popper – ARI 1225525. Stud fee \$800. Alpacas of El Dorado 530-642-8082













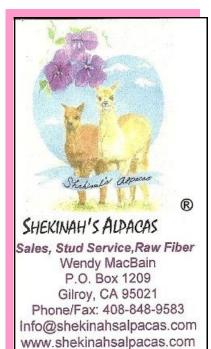


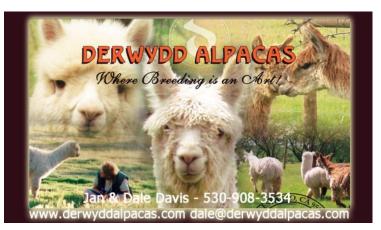
ZZ Alpacas Dave Zandberg & Sue Zofchak Alpaca Yarn, Alpaca Fleeces, & Alpacas for sale 503-787-1203 WWW.ZZALPACAS.COM ZZALPACAS@YAHOO.COM PO BOX 1226 DALLAS, OR 97338











# Ater's Alpacas

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### SPRING CONNECTION AND MEMBERSHIP DIRECTORY ADVERTISING OPPORTUNITY

The Spring Connection will be the only hard copy printed in 2014 and will include the 2014 Calpaca Membership Directory. Do not miss this opportunity to put your print ad in the hands of Calpaca members.

#### Absolute deadline to get your information to the editor for this publication is March 10, 2014

#### NOTE: All ad copy and payments must be received by the deadline or your ad will not be included in the publication.

ADVERTISING AND BUSINESS CARDS must be submitted electronically via email or CD.

File format must be: .jpg (jpeg) or PDF

If the file size is large, send it on a CD. Please remember that a low quality file will not print that well, especially 1/2 or full page color ads, so if you want quality ads and business cards, send them on a CD to ensure quality.

If you do not have your ad or business card in electronic format and you do not own or have access to a scanner, you may arrange with the Editor to mail a hardcopy (actual business card or good quality copy of your advertisement) and have it scanned. If your business cards are done professionally, the designer will often provide you with artwork on a CD as a courtesy.

Please submit your advertising the way you want it to appear, Stud, Agistment and Classified advertising will appear the way it is submitted. The Editor will not re-write them.

### **BLACK AND WHITE**

Business Card	\$10
Quarter Page	\$25
Half Page	\$45
Full Page	\$85
COLOR	
Business Card	\$20
Quarter Page	\$45
Third Page	\$55
Half Page	\$85
Full Page	\$160